

# 2024 Results



Aguas  
Andinas

March  
**2025**





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# Agenda

- 1 Financial context
- 2 2024 Results
- 3 Bond issuance in the local market
- 4 2025-2030 Cycle



# 01

## Financial context



#### Sustainable water security plan

- Aguas Andinas maintained a stable drinking water supply despite the intense weather conditions that affected the region during the year.



#### Closing of the tariff process

- Aguas Andinas and its subsidiaries closed their tariff processes positively after reaching an agreement with the Superintendency of Sanitary Services.



#### Financial advances

- Ratification of local and international ratings.
- Successful issuance in the international (May 2024) and local (January 2025) markets.
- Proposed dividend distribution of 70% of the 2024 financial year's profits to address the growth investment plan.



#### Avanza+ Transition

- After concluding the Avanza+ transformation plan at the end of 2024, the company launched a new plan to continue achieving efficiencies and profitability.





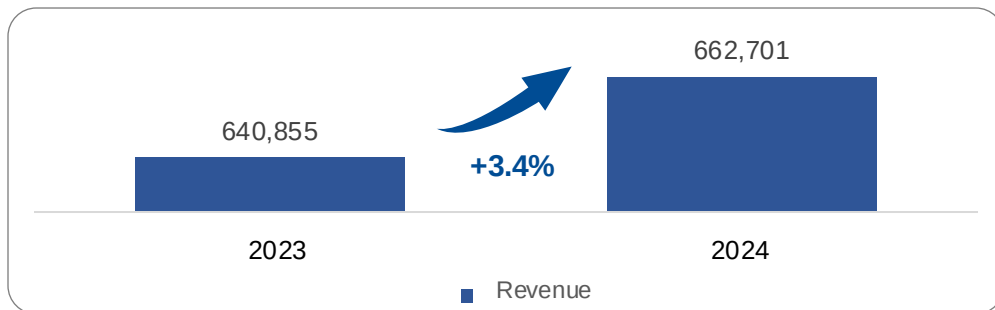
# 02

## 2024 Results

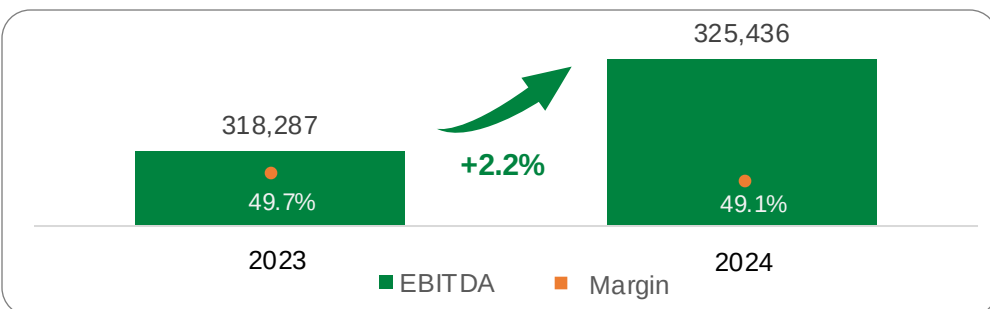


## EBITDA increases in 2.2%, maintaining its growth.

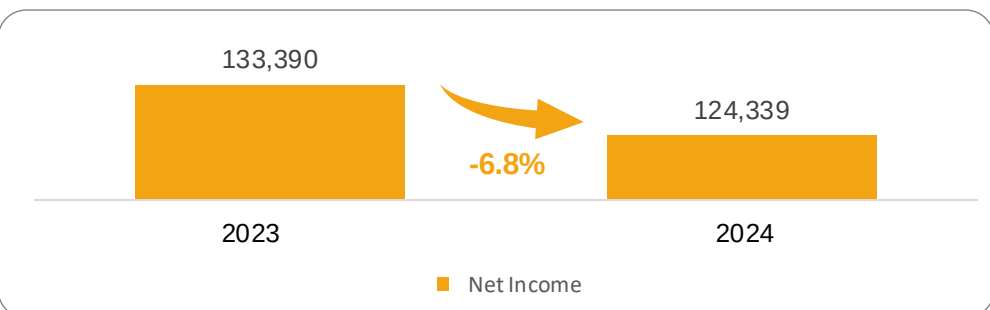
### Revenue



### EBITDA



### NET INCOME



### MAIN VARIATIONS

#### ➤ Revenue:

- Consumption effect of +6,564 MCLP.
- Tariff effect of +15,639 MCLP, mainly due to polynomial indexations.

#### ➤ Costs:

- CPI effect and USD exchange rate impact of (12,867) MCLP.
- Higher operating costs (21,808) MCLP mainly associated with higher costs in network and asset maintenance, hydraulic efficiency plan and sewer video inspection, electricity, contributions and permits.
- Lower water transfers of +10,952 MCLP.
- Extraordinary events of +2,631 MCLP.
- Improvement in bad debt of +5,152 MCLP (1.1% over revenues vs 1.9% in December 2023).
- Efficiencies of +3,451 MCLP.

➤ **Financial results** mainly impacted by lower cash surpluses together with lower interest rates.

➤ **Other results** are mainly impacted by the reversal in 2023 of a provision associated with the sale of Essal. Partially offset by higher revenues from land sales.





## Main factors to be considered

- Bad debts back to pre-pandemic levels.
- Volumes growing at pre-pandemic rate.
- Managing network-related costs towards a stable trend.
- Increase in electricity costs due to the unfreezing of regulated prices.





# Lower working capital

## Increased payment for project execution

Figures in CLP million

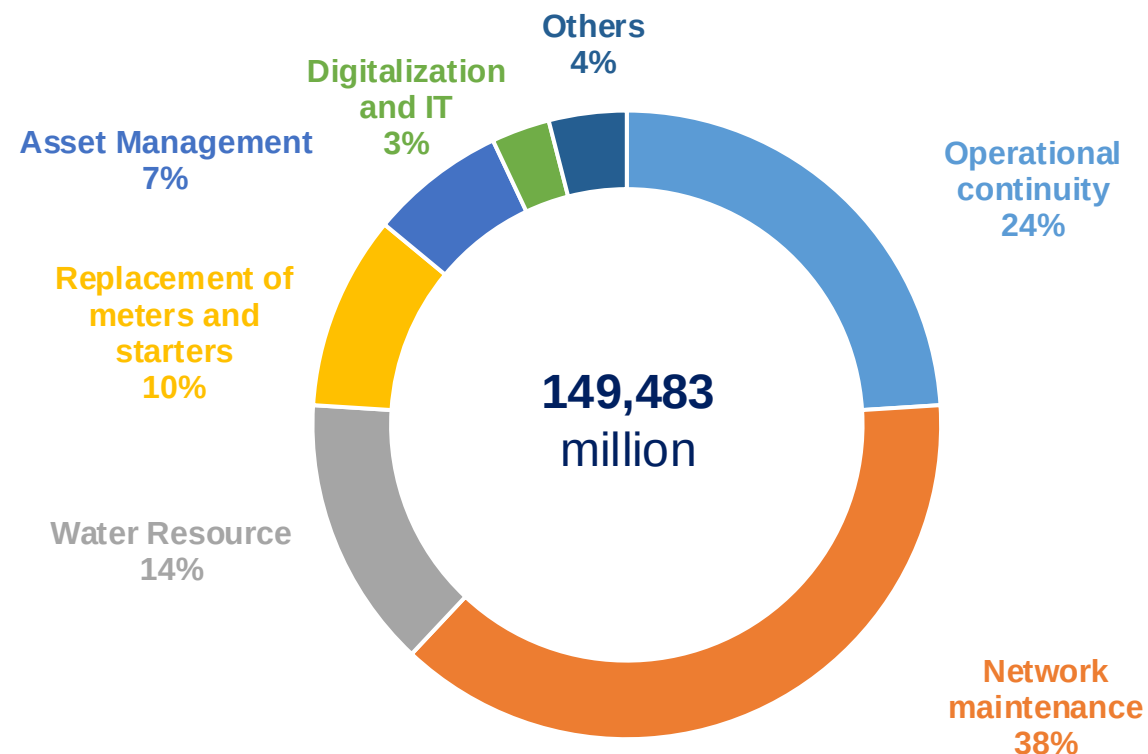
|                         | Dec-2024  | Dec-2023  | Var.     |                                                                                                                                  |
|-------------------------|-----------|-----------|----------|----------------------------------------------------------------------------------------------------------------------------------|
| OCF                     | 323,879   | 299,742   | 24,137   | Increased collections which is partially offset by payments to suppliers.                                                        |
| Taxes                   | (29,867)  | (53,505)  | 23,638   | Mainly due to lower PPM rate together with tax refund.                                                                           |
| Net financial flows     | (39,687)  | (31,909)  | (7,778)  | Lower interest on financial investments due to cash surpluses.                                                                   |
| Paid Capex              | (153,669) | (129,684) | (23,985) | Mainly associated with investments made in the last months of 2023 that generated a higher payment in the first quarter of 2024. |
| FCF                     | 100,656   | 84,644    | 16,012   |                                                                                                                                  |
| Assignment assets       | 5,206     | 5,001     | 205      |                                                                                                                                  |
| Dividend paid           | (90,100)  | (90,612)  | 512      | 2024 year: Payment of the interim dividend was made in January 2025.                                                             |
| Payment agreement ESSAL | -         | (10,249)  | 10,249   |                                                                                                                                  |
| Total CF                | 15,761    | (11,215)  | 26,976   |                                                                                                                                  |





## Robust investment plan

To ensure committed security of supply standards under climate change conditions.

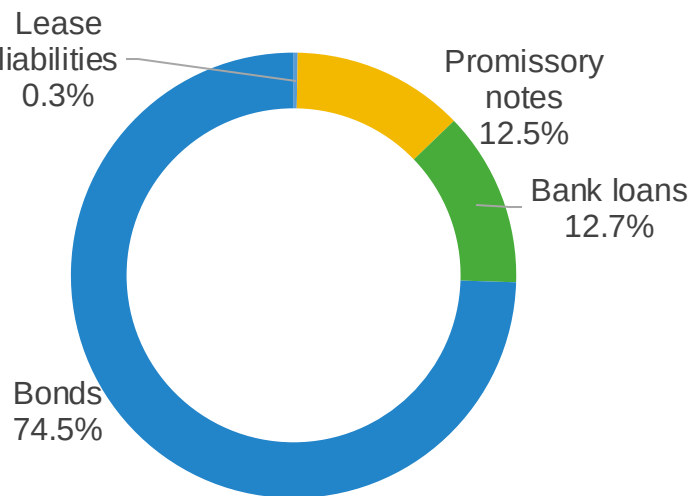




# Net Debt Stable

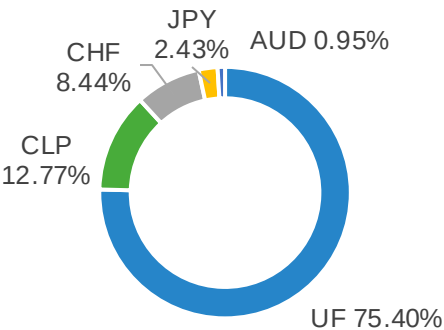


## Debt by instrument

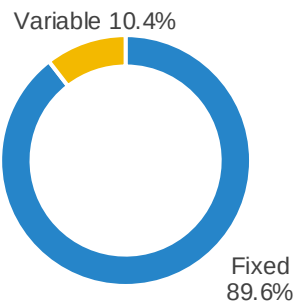


22.9% of our financial debt is green and social.

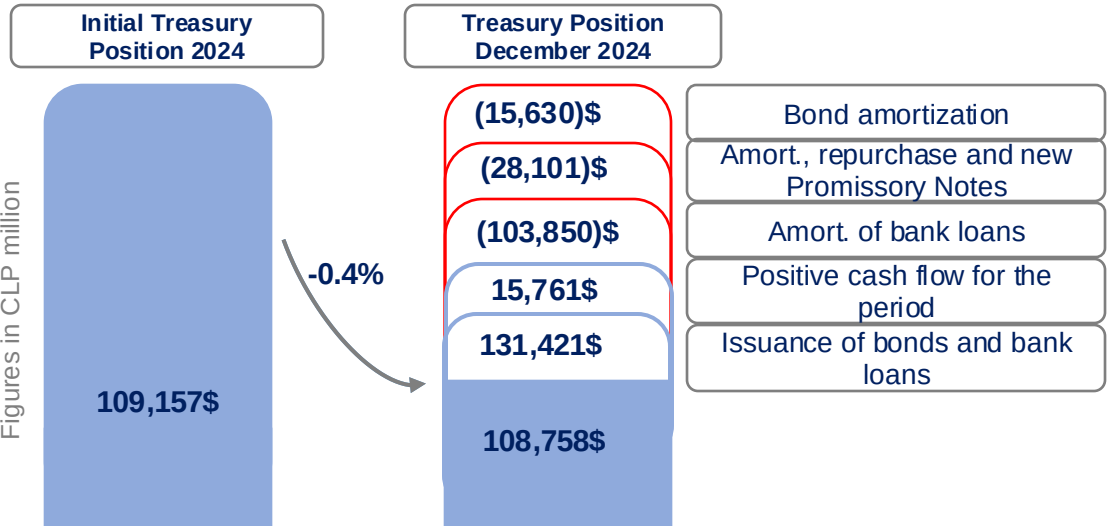
## Debt by currency



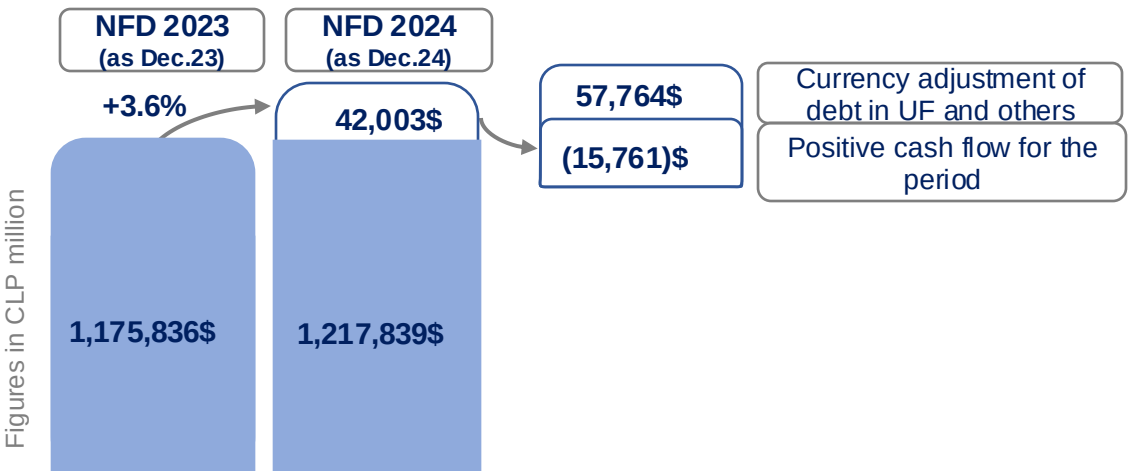
## Debt by rate



## Cash Position Variation



## NFD Variation 2024





# Assets revaluation



Water rights revaluation

390,479 million



Land revaluation

169,914 million

|                             |                                              |  |  |                             |                                  |
|-----------------------------|----------------------------------------------|--|--|-----------------------------|----------------------------------|
| Assets<br>3,018,159 million |                                              |  |  |                             |                                  |
|                             |                                              |  |  | Equity as of Dec. 2024      | Equity<br>1,292,115 million      |
|                             |                                              |  |  | 883,245 million             |                                  |
|                             |                                              |  |  | Equity increase             | Liabilities<br>1,726,044 million |
|                             | Assets as of Dec. 2024                       |  |  | 408,871 million             |                                  |
|                             | 2,515,694 million                            |  |  |                             |                                  |
|                             |                                              |  |  | Liabilities as of Dec. 2024 |                                  |
|                             |                                              |  |  | 1,632,449 million           |                                  |
|                             | Deferred tax decrease                        |  |  |                             |                                  |
|                             | (57,712) million                             |  |  |                             |                                  |
|                             | Value differential concerning its fair value |  |  | Deferred tax increase       |                                  |
|                             | 560,177 million (*)                          |  |  | 93,595 million              |                                  |

(\*) Assets revaluation generates a negative impact on the results of 217 million.





## Economic Value

Financial ratios that reflect a solid financial structure.

**EV/EBITDA<sup>(1)</sup>** **Mar 27th, 2025**  
9.87x

**ROCE** **Dec. 2024**  
9.1%

**EPS** **Dec. 2024**  
\$20.32

**Leverage** **Dec. 2024**  
1.34x

**Liquidity** **Dec. 2024**  
0.82x

**Net Debt/EBITDA** **Dec. 2024**  
3.74x

Indicators consider the effect of asset revaluation.

(1) EV/EBITDA according to Bloomberg methodology as of Mar. 27th, 2025.

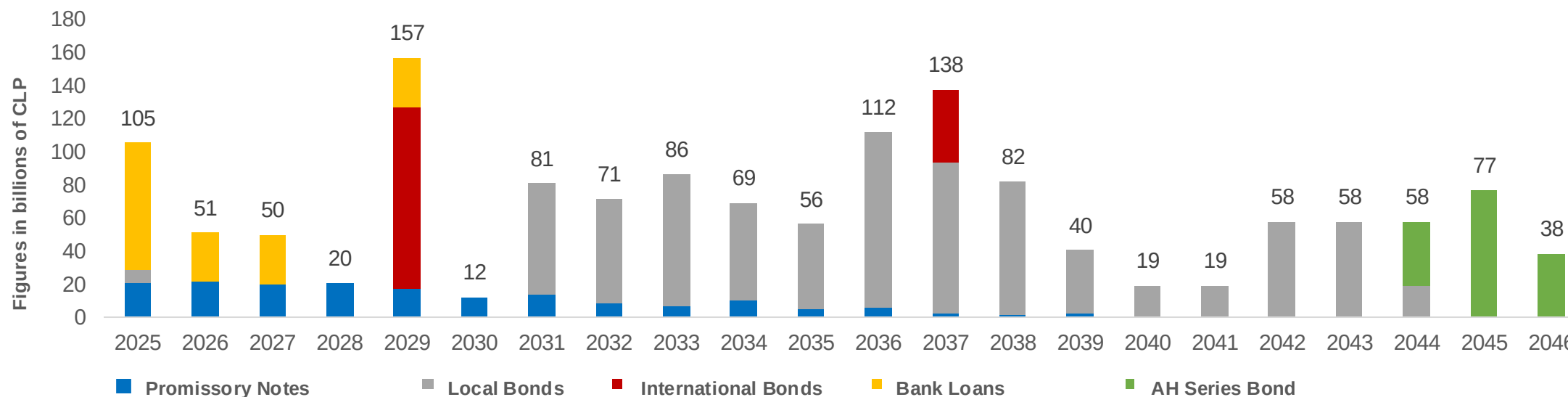


# Bond issuance in the local market



## AH Series Bond

- **Amount:** UF 4,000,000
- **Term and amortization :** 21 years, Soft-Bullet (4 equal amortizations at the end of the period, maturity in 2046).
- **Coupon rate and payment:** Coupon rate of 3.40% with semiannual payments
- **Placement rate:** 3.19%.
- **ESG Format:** Sustainable (green and social)
- **Use of funds:** 2025 liability refinancing and sustainable project financing
- **Covenants:** (total liabilities-cash)/ equity < 1.5x with adjustment for CPI based on Dec-2009 at calculation date





# 04

## 2025-2030 Cycle





|                            | Aguas Andinas (89%)                                                                                            | Aguas Cordillera (8%)            | Aguas Manquehue (3%) | Weighted<br>tariff<br>~ 12% |
|----------------------------|----------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------|-----------------------------|
| Base rate                  | 5.0%                                                                                                           | 12.0%                            | 5.0%                 |                             |
| Calendar                   | 3% Mar 25; 1% Dec 25; 1% Mar 26                                                                                | 10% Jul 25; 1% Nov 25; 1% May 26 | Jun 25               |                             |
| Standard upgrade tariffs   | 7.4%                                                                                                           | 2.15%                            | 0.16%                |                             |
| Estimated timetable        | 0.55% 2025; 0.3% 2026; 1.86% 2028; 2.31% 2029; 2.39% 2030                                                      | 0.15% 2025; 2.0% 2029            | 2025                 |                             |
| Investment: Main increases | Biocidad<br>Expansion of sewage treatment plants in localities<br>0.5% annual renewal of networks as from 2024 |                                  |                      |                             |



- Conversion of a risk (climate change) into a growth opportunity.
- Obtaining tariff for projects appropriate to the company's investment efforts.



# Results of the VIII tariff process and development plans

## Rates associated to standard upgrade

| <b>TARIFF-LINKED PROJECTS</b><br><br><b>2025-2030</b><br><br> | Project                                      | Aguas Andinas | Aguas Cordillera | Aguas Manquehue |             |
|------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|---------------|------------------|-----------------|-------------|
|                                                                                                                                                | Base drought <sup>(1)</sup>                  | 3.85%         | -                | -               | ~300 bn CLP |
|                                                                                                                                                | Final Drought: Wells in Canals Girdles       | 0.15%         | -                | -               |             |
|                                                                                                                                                | Final turbidity: Maipo alternative catchment | 1.17%         | -                | -               |             |
|                                                                                                                                                | <b>Biociedad Total</b>                       | <b>5.17%</b>  | -                | -               |             |
|                                                                                                                                                | San Antonio - San Enrique Drive              | -             | 2.00%            | -               | ~100 bn CLP |
|                                                                                                                                                | La Farfana Deodorization                     | 0.30%         | -                | -               |             |
|                                                                                                                                                | Alternative supply plan                      | 0.55%         | 0.15%            | 0.16%           |             |
|                                                                                                                                                | Thermal hydrolysis La Farfana                | 1.14%         | -                | -               |             |
|                                                                                                                                                | Thermal drying of sludge - Trebal Mapocho    | 0.25%         | -                | -               |             |
|                                                                                                                                                | <b>Total other projects</b>                  | <b>2.24%</b>  | <b>2.15%</b>     | <b>0.16%</b>    |             |
| <b>Total</b>                                                                                                                                   |                                              | <b>7.4%</b>   | <b>2.15%</b>     | <b>0.16%</b>    |             |

(1) “Base Drought” rate applies to the extent that wells are constructed or, temporarily, if compensation costs are incurred for water transfers derived from redistribution agreements in the supervision committee of Maipo river.





## Biociedad projects with tariff



~ \$300 MM CLP

## Other tariff-linked projects



~ \$100 MM CLP

## Capex to ensure service standards



Average annual investment 2025 – 2030  
\$200 – \$250 CLP bn



In order to maintain a solid and sustainable financial performance, it is necessary to temporarily generate financial flexibility to execute investments and obtain the associated tariffs.



Proposed payout of 70% of fiscal year 2024 earnings.





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